

GIANDOMENICO C. SAROLLI

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| EDUCATION: | University of Virginia , Charlottesville, VA | 2010 |
| | Ph. D. in Economics (Fields: Monetary Economics, Econometrics) | |
| | Dissertation: <i>Essays on Counter-cyclical Trading with Incomplete Markets and Idiosyncratic Labor Risk</i> | |
| | Dissertation examines the role of shocks to income on trading activity in an incomplete market setting. Results show counter-cyclical asset trading due to labor income risk and effect of trading costs on stock trading. | |
| | Advisors: Eric Young, Chris Otkrok, Toshihiko Mukoyama | |
| | Università Bocconi , Milan, Italy | 2003 |
| | M.S. in Quantitative Finance and Insurance | |
| | College of William & Mary , Williamsburg, VA | 1999 |
| | B.A. Economics and Finance (double major) | |
| | Regis High School , New York, NY | 1995 |
| CURRENT: | <i>Riding in the caboose: Counter-cyclical Asset Trading with Idiosyncratic Agents</i> (working paper) | |
| RESEARCH AND | <i>Sanding the Gears: Asset trading with Financial Transactions Taxes</i> (working paper) | |
| PUBLICATIONS: | <i>Limited Participation and Asset Trading</i> (working paper) | |
| | <i>Learning by doing and Asset Trading: an Experimental approach</i> (working paper) | |
| | <i>Adjusting the Volume: Counter-cyclical Asset Trading with Incomplete Markets</i> (under review) | |
| | Catalina Marketing Corporation: Developing a Retailer Value proposition (TN), UVA-M-0764TN, (2009) with R. Venkatesan | |
| | Netflix, Inc: DVD Wars, Darden Case No UVA-M-0763, Darden Business Pub.(2008) with R. Venkatesan | |
| TEACHING | Drew University, Madison, NJ | Department of Economics |
| AND | <i>Co-Director of Wall Street Semester:</i> | 2010-pres |
| LEADERSHIP: | Econ 281: Wall Street Semester | 2011SP, 2011SU, 2012SU, 2013SP |
| | <i>Assistant Professor of Economics</i> | |
| | Econ 102: Principles of Macroeconomics | Econ 202: Intermediate Macroeconomics |
| | Econ 320: Money and Banking | CSEM: College Seminar |
| | Econ 29: Topics: Experimental Economics | |
| | Washington and Lee University, Lexington VA | Williams School of Business |
| | <i>Visiting Assistant Professor of Economics</i> | 2008-2010 |
| | ECON 102: Principles of Macroeconomics | [12 sections of 20] |
| | ECON 295: Economics of Financial Panics (special topics) | [2 sections of 18] |
| | University of Virginia, Charlottesville, VA | Department of Economics |
| | <i>As Instructor:</i> | 2003-2008 |
| | ECON 303: Money and Banking | [4 sections of 30] |
| | ECON 201: Principles of Economics I (Micro) | [1 section of 30] |
| | <i>As Teaching Assistant:</i> | |
| | ECON 202: Principles of Economics II (Macro) | [3 sections of 22] |
| | ECON 201: Principles of Economics I (Micro) | [3 sections of 22] |
| | <i>As Grader:</i> | |
| | ECON 202: Principles of Economics II (Macro) | [1 section of 30] |
| | Sweet Briar College, Sweet Briar, VA | Department of Economics |
| | <i>As Instructor:</i> | 2007 |
| | ECON 102: Principles of Macroeconomics | [2 sections of 18] |
| | ECON 202: Intermediate Macroeconomics | [1 section of 12] |
| | ECON 219: Money and Banking | [1 section of 12] |
| | ECON 256: Development Economics | [1 section of 18] |

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|----------------------------------|---|---|--------------|
| SERVICE: | University Committees | | |
| | University Faculty Grievance committee | | 2012 SP-2014 |
| | Compensation monitoring Committee | | 2011 SP |
| | Honors Committee | | 2011-2012 |
| | Other committees and service | | |
| | College of Liberal Arts Parliamentarian | | 2011-pres |
| | SAT optional review task force | | 2012-pres |
| | Socially responsible investing committee | | 2011 -2013 |
| | Departmental service | | |
| | Assessment Coordinator | | 2010-pres |
| CONFERENCES: | Faculty Adviser for Omicron Delta Epsilon (honors society for economics) | | 2010-pres |
| | Department Webmaster | | 2010-pres |
| | Southern Economic Association: | | |
| | Presented (Nov. 2012; New Orleans): Organizing Chair and Presenter. | | 2012 |
| | Presented (Nov. 2011; DC): <i>Tobin Taxes and trading frictions</i> | | 2011 |
| | Presented (Nov. 2010; Atlanta): <i>Counter-cyclical frictions</i> . | | 2010 |
| | Presented (Nov. 2009; San Antonio): <i>Counter-cyclical Trading and Incomplete Markets</i> | | 2009 |
| | Chairing Section: <i>Shock and Trade</i> | | 2009 |
| | Discussant: Session <i>Topics in Financial Economics</i> | | 2009 |
| | Discussant (Nov. 2008; Washington DC): <i>Financial Markets; Central Banks</i> | | 2008 |
| | Macroeconomics in Liberal Arts: | | |
| | Discussant (Aug. 2012; Lafayette College) | | 2012 |
| | Presented (Aug. 2011; Vassar College): <i>Tobin Taxes and Trading Frictions</i> | | 2011 |
| | Participant (Aug. 2010; Colgate University) | | 2010 |
| | Eastern Economic Association: | | |
| | Presenting (May, 2013; NY, NY): Presentor | | 2013 |
| | Presented (March, 2012; Boston, MA): Organizing Chair and Presentor. | | 2012 |
| | Virginia Social Sciences Association: | | |
| | Chaired (March 28, 2009; Va State U.): <i>Financial Panic Roundtable</i> | | 2009 |
| | Presented (April 5 2008; VMI): <i>Counter-cyclical Asset Trading</i> | | 2008 |
| ADVISEMENT EXPERIENCE: | Presented (April 2007; U. Richmond): <i>Consumption Smoothing and Stocks</i> | | 2007 |
| | Drew University | | 2010-pres |
| | <i>First Year Advisor and College Seminar Instructor and Departmental Major Advisor</i> | | |
| | UNIVERSITY OF VIRGINIA | | |
| | <i>Department of Economics:</i> | | 2006-2009 |
| | Economic Department Advisor | | |
| | <i>Office of Residence Life:</i> | | 2004-2006 |
| | Chair of Graduate Advisors | | |
| | Graduate Advisor | | |
| | Graduate advisors are academic advisors who serve as liaison between first-year students and academic deans. GAs undergo the same training as other Resident Staff members but develop a specific expertise on the academic resources and procedures of the University. Economic advisors serve as academic advisors for students majoring in economics, advising on course selection and career paths. | | |
| PROFESSIONAL EXPERIENCE: | Professional at JP Morgan, New York | | 1999 – 2000 |
| | Worked in futures and options group with oversight of Futures accounts and short sale accounts. | | |
| | <i>Internships:</i> | | |
| | Poten & Partners, New York | | 1998 |
| | Merrill Lynch, New York | | 1998 |
| | Everen Securities, Portland, Oregon | | 1997 |
| OTHER TEACHING EXPERIENCE: | University of Virginia, | Department of Spanish, Italian, and Portuguese | 2004-2005 |
| | ITAL 101: Elementary Italian I | [1 section of 25] | |
| | ITAL 102: Elementary Italian II | [1 section of 25] | |
| | Università Bocconi, Milan, Italy | Department of Political Science | 2002-2003 |

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|---------------------|---|--------------------------------------|------------------|
| | CLEFIN 5089: Applied Economics | [2 sections of 150] | |
| | Università di Bologna , Italy, CENTRO INTERFACOLTA' DI LINGUISTICA TEORICA E APPLICATA | | 2000-2002 |
| | English D: Intermediate English | [2 sections of 20] | |
| SELECTED | U. Virginia: Seven Society Graduate Fellowship for Superb Teaching (Honoree) | | 2006 |
| FELLOWSHIPS: | U. Virginia: Seven Society Graduate Fellowship for Superb Teaching (Semi-finalist) | | 2005 |
| | Università Bocconi: Centro Baffi Teaching and Research Fellowship | | 2002-2003 |
| PROFESSIONAL | Matlab Based Optimization Techniques | Mathworks | 2012 |
| DEVELOPMENT: | Time Series Analysis and Forecasting with STATA | Timberlake Consultants | 2011 |
| | Protecting Human Research Participants | NIH Office of Extramural Res. | 2011 |
| | NSF Grant Day | Princeton University | 2010 |
| | Tomorrow's Professor Today Program, | University of Virginia | 2008-2010 |
| | Research Assistant for Rajkumar Venkatesan | Darden Business School | 2007-2009 |
| | Worked on case studies and scholarly articles regarding marketing and economic applications to marketing. | | |
| | High Performance Computing Seminar, | University of Virginia | 2007 |